

FULLY AUTOMATED DEMAND RESPONSE

**SCE PAYS FOR IT
WE DO THE WORK**

Southern California Edison wants its customers to have fully-automated demand response capabilities, and LOBOS offers just that. In fact, SCE wants you to have an automated demand response system badly enough that they'll completely pay for it.



LOBOS™

By  **Enerliance**

get LOBOS for free

Right now, SCE will pay 100% of the cost of installing a LOBOS demand response system in qualifying buildings.

Once we've completed the installation, you'll have a fully-automated demand response system that will enable intelligent, precise and fully-automated participation in demand response events at your facility. And you won't have to pay a thing.

we'll make it easy

We know that programs like this can be a lot of work for building owners so we've done everything we can to simplify the process.

we'll do the heavy lifting

All we need from you to get started is a bit of basic information about your building along with a single recent utility bill. We'll take care of the rest.

From preliminary surveys through followup and testing, we'll make sure the entire process happens smoothly, without increasing your workload.

you'll never write us a check

You'll never get a bill from us, and this program requires absolutely no capital outlay on your part. The way this program is set up, we bill SCE directly for the work we perform, and they pay for all our services.

you'll get precise, automatic & intelligent demand response

LOBOS makes demand response participation easy. We'll configure your system to deliver the capacity you're comfortable with, on the scale you need. That could mean anything from a bid that rotates across a portfolio of buildings, all the way down to precise floor by floor or air-handler by air-handler energy usage reductions.

Whatever the size of your demand response bid, and however it's deployed, LOBOS will maintain an accurate baseline and deliver the precise curtailment capacity you need. All while working to minimize any impact on occupant comfort.



get started today

Call: (714) 632-0227

Email: info@enerliance.com

program highlights

- **SCE Pays For It** - SCE will pay 100% of the costs for a fully automated LOBOS demand response system in qualifying buildings.
- **No Out Of Pocket Expenses** - Enerliance will bill SCE directly for all the costs related to the project so you'll never have to write us a check.
- **Add Energy Efficiency For Less** - Additional rebates and incentives are available to add the energy efficiency component of LOBOS, either now or later.
- **Register By:** December 16, 2012
- **Installations Must Be Completed By:** September 2013

who qualifies?

Broadly speaking, if you're an SCE customer with a building larger than 150,000 sq. ft., there's a good chance you can qualify for this program.

Applications to reserve funding have to be submitted to SCE by December 16th, 2012, and we'll have until September 2013 to complete the installation. There's no penalty from SCE for withdrawing from the program after reserving funding.

If you wait to reserve funding until after December 16th, immediate reimbursement rates from SCE are scheduled to drop from 100% down to 60%.

a partner you can trust

By the end of 2012, more than \$4.5 million worth of LOBOS demand response systems will have been installed in buildings throughout Southern California as part of this program.

Currently, LOBOS systems are delivering more than 8-megawatts of fully-automated demand response capacity to the grid, along with more than \$2 million in annual energy savings being created by the energy efficiency component of LOBOS systems.

get LOBOS energy efficiency for less

Demand response is only part of what LOBOS can do. Adding the LOBOS energy efficiency component to your building can drastically reduce your energy consumption and improve occupant comfort.

In most buildings, the heating and cooling system accounts for about 40% of the energy used by the building. The average LOBOS energy efficiency installation cuts the energy those systems use by between 25% and 50%.

By allowing SCE to pay for the installation of LOBOS demand response, you'll have significantly reduced the costs of adding the LOBOS energy efficiency either now, or later on. Plus, significant additional SCE rebates and incentives are available for the energy efficiency component of the LOBOS system.

get started today

We can't imagine a better incentive for building owners to install LOBOS demand response. But we recommend that you hurry.

You have until December 16th to reserve funds for the program, and there's a significant amount of work our team will need to undertake to qualify you before then. So the sooner we can get started, the better.

And remember, immediate reimbursement rates under the program are scheduled to drop by 40% after December 16th. So don't wait.

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2010 LOBOS Installation



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